



**STROUD
NATIONAL
BANK**

February 24, 2010

Mr. Glen Patterson, President
Verge Network Solutions
235 N MacArthur, Suite 700
Oklahoma City, OK 73127

Dear Glen,

You sure know how to get your foot in the door! You and Art did such a wonderful job reviewing our old phone bills, finding significant savings, and fighting the phone companies to get our overcharges returned to us, that we agreed to listen to your sales pitch for a new Iwatsu phone system.

We weren't looking for a new phone system, in fact part of our system was less than five years old, but I'm sure glad you persuaded us to make the investment and bring all our branches into the 21st century. Folks at the branches are now just a button push away. What's really neat is that we can transfer a customer's call from one branch to another as needed. It's amazing to me what can be done today such as accessing my computer remotely and getting my phone and e-mail messages read to me.

Your need's assessment was well done, the time between purchase and installation was very quick, and the installation went very smoothly. We sure appreciate your cleaning up our phone board and pulling the 33 year old phone cable out of the floor. That had been bugging me for several years.

Training on the new system was well done, but a lot of us are "old dogs" and I know we still aren't using all the features the system provides. I appreciate being able to call at any time and get an answer to questions that come up about the system. I really appreciate your occasional visits to ensure all is going well and making minor adjustments while you are here. I think we are about ready to have you retrain us so that we may use even more of the system than we are now.

If anyone want's to know what we think of you, Art and Verge, just have them call. We will be happy to recommend Verge!

Sincerely,

A handwritten signature in black ink, appearing to read 'Arthur Thompson', written over a horizontal line.

Arthur Thompson
President