



October 17, 2006

Glen Patterson  
Verge Network Solutions  
235 North MacArthur, Suite 700  
Oklahoma City, OK 73127

Re: Iwatsu phone system

Glen:

We would like to take this opportunity to commend you and your staff for the great job they did in implementing our new phone system. The entire process was done in a professional and friendly manner, and the transition to the new system was as smooth and easy as one could of hoped.

As you know we bought the Iwatsu system and everyone loves it. Everything, from the auto attendant and speech recognition to the integration with Outlook, has really improved our customer service and productivity. I personally like the ability to listen and reply to my emails with my cell phone while I'm away from the office.

The service we continue to get from you is exceptional. John Ryan is a pleasure to work with and anytime there is a problem he, or someone at Verge, is always quick to respond.

Again, thank you for the great job and we look forward to our relationship with all of you at Verge.

Jeff Parduhn  
Controller  
Pelco Products, Inc.