



# First National Bank & Trust of Elk City

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**Sandra K-H Werner**

*Chief Operating Officer/  
Chief Financial Officer*

December 10, 2007

Mr. Glen Patterson, President  
Verge Network Solutions  
235 North MacArthur, Suite 700  
Oklahoma City, OK 73127

Dear Glen:

I would like to take this opportunity to thank you and your team for the impressive job done in partnering with us in our recent telephone system update project. At the beginning of the project, I appreciated the time the Verge team took to review the existing phone system and to understand the desired new system functionality. These foundation steps were not included with other vendors we contacted. By taking the time to compile a needs assessment analysis, the Verge team was able to propose a system designed to satisfy our needs and even recommend a few cost savings opportunities.

The conversion process was also handled very professionally and with integrity. The Verge team complied with the project schedule, did a thorough job training our staff, and the equipment installation was practically seamless. I also appreciate the fact that Glen speaks AT&T, a language that I have not mastered, and is capable of communicating with our service provider.

I would recommend Glen Patterson and the entire Verge Network team to anyone looking for a new phone system.

Sincerely,

Sandra K-H Werner